



Dear Liz and Bina,

I want to once again thank you for meeting with Patrick Downes, Margaret Hawk and myself via Zoom on Monday, November 23, 2020. We are all very excited to work more closely with the Virginia Community Services Board, and to help individuals receive the help that they need and deserve.

As per our meeting and email correspondences, I want to reaffirm the agreement that we made:

1. Delphi Behavioral Health Group will offer Virginia Community Services Boards the reduced rate of \$500.00 per day for detox and a 28-day residential stay at any one of our treatment centers specializing in SUD and mental health. The exact location will be determined once the patient assessment is complete and reviewed by our admissions team; referrals need to be deemed medically and clinically appropriate.
2. The CSB understands that Delphi is not responsible for the client's transportation to/from the treatment center and agrees to coordinate these arrangements with the client. .
3. I will act as the CSB liaison and handle all referrals and coordinate the admissions process with your team members. Before admission the CSB will provide the name and address where the bill will be sent after treatment is completed based on the number of bed days. I will coordinate medical and clinical updates to your team when appropriate and provide updates on aftercare plans when needed. Members of the CSB may reach me at 978-994-0509 or via fax at 844-270-2012.
4. Delphi's admissions team will be notified of this agreement and will understand that these reduced rates apply on referrals coming directly from any one of the 40 Virginia Community Service Boards. The direct line for admissions is 888-758-0637.

We are looking forward to working with the Virginia Community Services Board, and we are excited to change lives for the better. Please respond to verify that the contents of this letter are correct.

Sincerely,

Mary O'Neil, Senior Treatment Representative